

# Technology Acceptance Model Approach, Subjective Norm Towards Behavior Intention Is Mediated By Attitude And Moderated By Religiosity

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Article Info	ABSTRACT			
Keywords:	This study aims to examine the factors that encourage individuals to			
Perceived usefulness	donate using the Kitabisa.com platform. This study was made to explore			
Perceived ease of use	the influence of perceived usefulness, perceived ease of use, subjective			
Subjective norms	norms, behavior, intention to use, moderated by religiosity and mediated			
Attitude	by attitude. Data were collected through a survey using a questionnaire			
Religiosity	distributed online to millennial groups who use the platform. Data were			
Behavior intention to use.	analyzed using the Structural Equation Model (SEM). The findings in this			
	study are that perceived usefulness and Perceived ease of use have a			
	positive effect on attitude. Subjective norms have a positive effect on			
	attitude. Attitude has a positive effect on behavioral intention to use.			
	Perceived usefulness does not affect behavioral intention to use.			
	Perceived ease of use does not affect behavioral intention to use.			
	Religiosity is unable to moderate the relationship between perceived			
	usefulness, perceived ease of use and subjective norms on attitude.			
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# INTRODUCTION

One use *fintech* as a supporter of digital finance is to pay alms, infaq, and zakat. In Islam, people are taught to give charity, infaq, and zakat. Surah Yusuf Verse 88 is a verse that explains the meaning of charity *So when they entered (the place of) Yusuf, they said: O Al Aziz, we and our family have been afflicted and we have come with things that are worthless, so complete the measure for us, and give charity to us, verily God will reward to those who give charity.* Apart from that, the obligation to make infaq is stated in Surah Al-Baqarah Verse 267 which means *O you who believe, spend some of the good results of your efforts and some of what We bring out from the earth for you. Don't choose something bad to give away, even though you don't want to take it, except by squinting (reluctantly) at it. Know that Allah is Most Rich, Most Praiseworthy.* 

According to Pratiwi (2023), there will be an increase in zakat, infaq, alms (ZIS) payments from 2013-2023. The increase has been very significant, until in 2022 it reaches 22.43 trillion and it is projected to reach 33.8 trillion in 2023. This indicates that more and more Indonesians are paying ZIS. Then, Zaenal et al (2022), conducted a survey that as many as 57.3% of people had paid zakat digitally. Quoted from Rukmana *et al.*, (2023), digital zakat payments are mostly made by people between the ages of 20 and 30 with a percentage of



76%. This large number increases the belief that digital zakat payments can further increase the number of muzaki who pay zakat.

Usage digital is not only an innovation, but also a new policy in raising funds. One of the efforts being carried out by the Zakat Management Organization (OPZ) is the digitalization of ZIS online (Astuti & Prijanto, 2021); (Tartila, 2022). *platform* which can be used as a means of paying zakat digitally, namely Kitabisa.com. Kitabisa.com is *platform* which is used to raise funds, donate, give alms, and so on which is done in a way *online*. *Platform* Kitabisa.com has given a lot of results, especially in the good until *platform* This is increasingly developing and widely used.

Ease of accessing an application is an important factor when using an application because users will not face difficulties and will create a perception of usefulness. *(perceived usefulness)* on application use. There is *perceived usefulness* can be evidence that users have confidence in a technology (Astuti & Prijanto, 2021). This means that there is a connection between perceived ease of use, *behavior intention*, as well as perceived usefulness as explained by Asmy in Karmanto's research *et al.*, (2020) found that both perceived utility and usefulness have a significant impact on the intention to pay zakat using *Integrated Zakat Crowdfunding Model* (IZCM). In contrast to researchers, Astuti & Prijanto (2021) explained that there was no impact on perceived usefulness (*perceived usefulness*) on interest in using digital zakat services. Sinurat & Sugiyanto (2022) also stated the same thing *perceived usefulness* also perceived ease of use has no impact on *behavior intention*.

Another difference between this research and previous research lies in the use of religiosity as a moderator in the context of technology and ZIS distribution behavior. This has not been explored much, especially in relation to behavior based on Islamic values. The aim of this research is to raise the research topic of *Technology Acceptance Model, Theory of Planned Behavior* mediated by *Attitude* and Moderated by Religiosity *Behavior Intention to Use Financial Technology* in distributing Zakat, Infaq and Sadaqah.

#### METHODS

Measurement of the perceived usefulness variable There are 5 statements with indicators adopted from Bertagnolli (1989), speed of work completion, increased work performance, *effectiveness* (increased effectiveness), *make job easier* (ease of doing work), *useful* (usefulness in work). The perceived ease of use variable is measured using 4 question items with indicators *easy to learn* (can learn easily), *easy to understand* (easy to understand), *easy to use* (easy to use), and *effortless* (easy to operate as desired). This measurement uses parameters adopted from Chawla & Joshi (2019); Kumala *et al.*, (2020). Then variables *Subjective Norm* consists of 3 statements with indicators according to Udayana & Ramadhan (2019) including what is most important to me is other individuals who have an influence on me and other people's opinions.

The population of this study is the millennial generation who have worked and already have an income, and live in the city of Palembang (Febrianti & Darma, 2023). Millennials are referred to as digital natives because of their early exposure to mobile phones and the internet (Francis & Hoefel, 2018). It is this millennial generation whose potential for zakat, infaq and



sadaqah can be realized. The millennial generation was born in 1981-1996 and is currently aged 28 to 43 years (Beik *et al.*, 2023); (Febrianti & Darma, 2023); (Purwadani & Ridlwan, 2022).

According to Hair et al., (2019), the number of samples using the Partial Least Squares Structural Equation Modeling (PLS-SEM) technique is 100 - 200 respondents if the indicators used are more than 20. This research uses 25 indicators so that to determine the number of samples a calculation is needed 25 times 5. Based on these provisions, the calculation for the sample size is 25X5 = 125 informants.

This study uses a quantitative study using surveys as a method to obtain information. The survey was carried out by distributing an online questionnaire (Google form). Meanwhile, the hypothesis will be tested using the Partial Least Squares Structural Equation *Modeling* (PLS-SEM). According to Hair *et al.*, (2017) Internal validity measurement *convergent validity* test loading value factor must be higher 0.7. However, the loading factor value of 0.50 is still significant. a loading factor value of 0.5-0.7 can still be used provided the AVE value is higher than 0.5 (Abdillah et al., 2020). In test *Composite Reliability*, if the value obtained is above 0.70 and value *Cronbach Alpha* The coefficient is higher than 0.60, so it can be said to be a reliable study instrument (Hair *et al.*, 2017).

# **RESULTS AND DISCUSSION**

The respondents of this study, namely the millennial generation who live in Palembang City, distributed a questionnaire consisting of 25 statements and respondents carried out ZIS via *platform* Kitabisa.com. The data entered in this study amounted to 164 respondents, dominated by birth years 1981-1996 (100%) and dominated by 107 women (65%). Respondents who use the platform Kitabisa.com are the most widely used for giving charity by 148 respondents (92.5%). The distribution of respondents who work in the private sector dominates with 150 informants (91%), with the respondent's educational level being a bachelor's degree with a total of 162 people (98.8%) with a working period of 4-6 years as many as 159 people (97%) with income the majority have an income of 3-5 million as many as 98 people (60%), and pay 2-.25% zakat as many as 157 people (95.7%).

Validity testing is recommended by Abdillah et al., (2020) and construct reliability is carried out based on the recommendations explained by Hair, *et al.* (2017). Building measurement validity in this study shows that all research indicators are valid because they obtain value *loading factor* higher 0.50, which is the result obtained from the indicators of the two variables *attitude* (AT.2 = 0.580), the third and fourth indicators of the variable *behavior intention to use* (BI.3 = 0.649, BI.4 = 0.533). Furthermore, the results of the reliability measurements meet the reliability requirements in the test mThe measurement model was carried out using survey techniques to obtain data from respondents, and its reliability test exceeded 0.70. Variable *attitude* (CR = 0.889, CA = 0.841), variable behavioral intention to use (CR = 0.815, CA = 0.715), perceived ease of use variable (CR = 0.895, CA = 0.843), perceived usefulness variable (CR = 0.900, CA = 0.852), variabel *religiosity* (CR = 0.862, CA = 0.801), and variable *subjective norms* (CR = 0.879, CA = 0.795).



Structural approach analysis is carried out by looking at values path coefficient in each equation as an indicator that shows how far the independent variable in the equation is able to explain the dependent variable, mediating variable and moderating variable. Initial analysis findings can be obtained based on the results of SEM analysis. That is, perceived usefulness has a positive impact on *attitude* with  $t_{\text{statistic}}$  value 5,505 > 1,97 and p-values 0,000. The second analysis, namely attitude, is positively influenced by perceived ease of use, with a tstatistic value of 2.928 > 1.97 and *p-values* 0.004. The third analysis, viz subjective norms positive influence on *attitude* with *t-statistic value* 3,730 > 1,97 and *p-values* 0,000. Fourth analysis, viz attitude has a positive effect on behavioral intentions to use with t-statistic value 2,326 > 1,97 and *p-values* 0.020. The fifth analysis, namely perceived usefulness which has no influence on behavior intention to use with t-value statistic 1,255 < 1,97 and p-values 0.210. Sixth analysis, perceived ease of use does not affect behavior intention to use with tstatistic value 1,213 < 1,97 and *p*-values 0.226. Seventh analysis, subjective standards have a good impact on behavioral intentions to use t-statistic value 3,694 < 1,97 dan *p-thanks* 0,000. Eighth analysis, religiosity unable to moderate influence perceived usefulness to attitude with t-statistic value 0.501 < 1.97 and p-values 0.616. Ninth analysis, religiosity unable to moderate the impact of perceived ease of use on attitude with a t-statistic value of 1.366 < 1.97 and *p*-values 0.173. Tenth analysis, religiosity unable to moderate the impact of subjective norms to behavior intention to use with a t-statistic value of 1.516 < 1.97 and pvalues 0.130. Eleventh analysis, attitude able to mediate the impact of perceived usefulness on behavioral intention to use with *t-statistic value* 2,232 > 1,97 and *p-values* 0.026. Twelfth analysis, attitude cannot mediate the impact of perceived usefulness on behavioral intention to use with a t-statistic value of 1.890 > 1.97 and *p-values* 0.059 > 0.05. Thirteenth analysis, attitude can mediate the impact of subjective norms to behavioral intention to use with t-statistic value 1,990 > 1,97 and *p*-values 0,047 < 0,05. The results of this research are: *path diagram p-value* which can be seen in the image below.

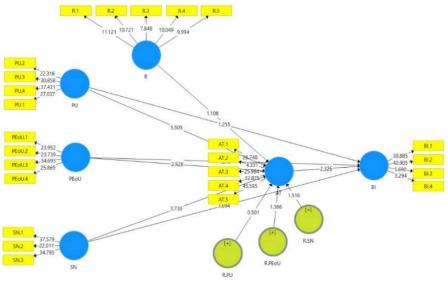


Figure 2 P-value test results



Picture 2 shows *Path Diagram P-Value* above, so it can be explained that testing the hypothesis of the study model is.

	<b>Table 11</b> Research Mode	el Hypothesis	Testing		
Hypothesis	Hypothesis Statement	Original	 T-	P-	Results
		Sample (O)	Statistic	Value	
H1	Perceived usefulness and	0,379	5,505	0,000	Accepted
	positive influence on attitude.				
H2	Perceived ease of use positive	0,243	2,928	0,004	Accepted
	influence on attitude.				
H3	Subjective norms have a positive	0,234	3,730	0,000	Accepted
	influence on attitude.				
H4	Attitude positive influence on	0,270	2,326	0,020	Accepted
	behavior intention to use.				
H5	Perceived usefulness and	0,154	1,255	0,210	Rejected
	positive influence on behavior				
	intention to use.				
ł	Perceived ease of use has a	0,136	1,213	0,226	Rejected
	positive influence on behavior				
	intention to use.				
H7	Subjective norms have a positive	0,329	3,694	0,000	Accepte
	influence on behavior intention				
	to use.				
H8	Religiosity is able to moderate	-0,040	0,501	0,616	Rejected
	influence perceived usefulness				
	to attitude.				
	Religiosity is able to moderate	0,133	1,366	0,173	Rejected
	influence perceived ease of use				
	to attitude.				
H10	Religiosity is able to moderate	-0,150	1,516	0,130	Rejected
	influence subjective norms to				
	attitude.				
H11	Attitude able to mediate	0,102	2,232	0,026	Accepte
	influence perceived usefulness				
	to behavior intention to use.		1.000	0.050	<u> </u>
H12	Attitude able to mediate	0,066	1,890	0,059	Rejected
	influence perceived ease of use				
	to behavior intention to use.	0.000	1 000	0.047	
H13	Attitude able to mediate	0,063	1.990	0.047	Accepted
	influence subjective norms to				
	behavior intention to use. Source: SEM-PLS prod				

Source: SEM-PLS processed data (2024)

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#### Discussion

This research examines attachment involvement *perceived usefulness* ((perceived usefulness) PU) with *attitude* (attitude)(AT) moderated by *religiosity* (R), *subjective norms* with *behavior intention to use* (WITH A), *subjective norms* (SN) with *attitude* (AT), *attitude* (AT) with *perceived ease of use* (perceived ease of use) (PEoU), perceived usefulness (PU) with *attitude* (AT), *attitude* (AT) with *behavior intention to use* (attitude intention to wear) (BI), *perceived usefulness* (PU) with *behavior intention to use* (BI), *perceived ease of use* (PEoU) with *behavior intention to use* (WITH A), *perceived ease of use* (perceived ease of use) (PEoU) with *behavior intention to use* (WITH A), *perceived ease of use* (perceived ease of use) (PEoU) with *attitude* moderated by *religiosity* (R), *subjective norms* (SN) with *attitude* (AT) moderated by *religiosity* (R), *perceived usefulness* (PU) with *behavior intention to use* (behavioral intention to use) (BI), *perceived usefulness* (PU) with *behavior intention to use* (behavioral intention to use) (BI), *perceived usefulness* (perceived usefulness) (PU) with *behavior intention to use* (BI), *perceived ease of use* (perceived ease of use (perceived ease of use) (PEoU) with *behavior intention to use* (BI), *perceived ease of use* (perceived ease of use) (PEoU) with *behavior intention to use* (BI) mediated by *attitude*, *perceived ease of use* (perceived ease of use) (PEoU) with *behavior intention to use* (attitude behavioral intention to use) (BI) mediated by *attitude*, *subjective norms* (SN) with *behavior intention to use* (BI) mediated by *attitude*.

The results of the first analysis found that there was a positive relationship between perceived usefulness and attitude. *Platform* Kitabisa.com, which provides benefits in ZIS payments, and the like, makes users feel helped so that they can shape their behavior to donate regularly through *platform* the. This is in accordance with the findings of Meidawati, *et al.* (2022) who claim that the use provided by information technology can increase user activity so that work can be completed well. Cebeci, *et al.* (2020) explains the positive impact of *perceived usefulness* to attitude when individuals have used the information system used.

The results of the second analysis found that there was a positive relationship between perceived ease of use to *attitude*. This could happen due to the emergence of encouragement from users regarding the ease of use provided by Kitabisa.com in making ZIS payments. Kitabisa.com provides features that can be understood, making it easier to use. These findings agree with the study of Astuti and Prijanto (2021); Cebeci, *et al.* (2020) which explains that *ease of use is positively* influenced by attitude.

The results of the third analysis explain the existence of a positive attachment between *subjective norms* to *attitude.* The behavior of using Kitabisa.com shows the involvement of subjective norms accepted by the individual. Individual subjective norms often come from other people, where these people try to persuade someone to carry out acts of charity so as to influence the individual to act This study is in line with observations carried out by Chetioui, *et al.* (2022), Harmaini, *et al.* (2023) who found that there is an impact of subjective norms on attitudes, that subjective standards are people's perceptions regarding the social pressures faced by individuals in their community which can lead to whether or not a behavior is implemented.

The results of the fourth analysis found the involvement of a positive attachment between *attitude* to *behavior and intention to use.* The findings of this study are similar to the study conducted by Astuti and Prijanto (2021); Nur (2022) who explains that capable attitudes have an impact on the intention to use an application such as Kitabisa.com, where with the influence of *behavior intention* it will increase behavior to use the application.



Someone who has seen the treatment of another person can encourage that person to take action. This means that the intention to use or do it has arisen because of encouragement from within.

The results of the fifth analysis found that there was no relationship between perceived usefulness and behavior *intention to use.* According to the study findings, it explains that perceived usability does not influence users in using a ZIS application such as Kitabisa.com. This situation explains that someone does not only pay attention to usability but there are other factors that influence it. For respondents, using Kitabisa.com is not only for giving charity but also to pay several obligations that must be paid. This finding contradicts research from Jaziri and Miralam (2019); Sulaiman (2021); Nedra, *et al.* (2019) which explains that there is involvement between perceived usefulness and behavioral intention, where the user's perception regarding perceived usefulness has an influence on intention.

The results of the sixth analysis explain that there is no relationship between the behavioral tendency to use which is influenced by perceived utility. According to the findings of the study, it explains that perception of ease *of use* does not provide incentives for individuals to use the platform Kitabisa.com, which means there are other factors that encourage them to use it. If we look further, respondents' interest in using it is not only based on ease of use, but can come from the level of flexibility, being able to choose freely to give alms, and so on. The findings are contradictory to previous research, namely Jaziri and Miralam (2019); Sijaga, *et al.* (2019) explained that there is an impact of perceived ease of use on intention to use *platform* donation. As explained by Naufaldi and Tjokrosaputro (2020), with the level of confidence that comes from individuals regarding the use of technology that is easy to use and exploit, people will be more interested in using this technology.

The results of the seventh analysis found that there was a positive attachment between *subjective norms* to *behavior intention to use.* Thus, subjective norms originating from other people are able to influence an individual's intention to behave such as donating and using a platform. The better the encouragement from other people for someone to take positive action, the higher the individual's intention to act using Kitabisa.com to donate. The findings of this study agree with Saxena's findings, *et al.* (2023); Nur (2022); Setiawan, *et al.* (2020) explains that there is a positive and significant attachment, which influences the intention to use technology.

The results of the eighth analysis showed that there was no relationship *religiosity* which moderates the relationship between *perceived usefulness* to *attitude.* Based on the findings, it explains that beliefs are not related to perceived usefulness and makes individuals use some *platform* to give charity. This means that individuals do alms not based on perceived usefulness, but rather from the teachings of the beliefs they adhere to. A religious person has the belief that he must share with others, thus without regard to the usefulness of some *platform* he will still do alms. This statement contradicts the study carried out by Berakon, *et al.* (2022); Astuti and Prijanto (2021) explain that religiosity has an impact on perceptions of usefulness, which will later impact actions to give alms through *platform*.

The results of the ninth analysis found that there was no attachment to religiosity which moderates the relationship between perceived ease of use towards *attitude*. This study

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explains that *religiosity* did not moderate the influence relationship between perceived ease of use and *attitude* so that these three variables are not factors for individuals in giving alms through *fintech.* The use of Kitabisa.com for individuals who are religious does not refer to the ease of using the application but rather to the target of giving alms. The findings of this research contradict the study of Al Aziz, *et al.* (2023); Nasution and Munir (2023) which describes the factors *religiosity, perceived ease of use* and *attitude* interconnected so that it can encourage individuals to use the platform Kitabisa.com in doing charity.

The results of the tenth analysis found that there was no attachment to religiosity which moderates the influence between subjective norms and attitude. Individuals who make donations can be motivated by themselves or others. If he acts of his own will, then the encouragement of other people is only a reinforcement of the action he took. Thus, it can be concluded that the behavior of donating is not only based on religiosity or encouragement from other people, but also from oneself. This finding contradicts the findings of Nasri, et al. (2020) claim all three factors include *religiosity, subjective norms,* and *attitude* have relevance and provide encouragement for individuals to use *platform* Kitabisa.com in making donations. The results of the eleventh analysis explain the existence of a positive relationship attitude which mediates the attachment between the goal of the activity and the perceived benefits of using it. Individual behavior can encourage them to give rise to perceptions and desires to act. In using Kitabisa.com, individuals who have a positive view of the platform can encourage his desire to engage in acts of charity. This means that all activities originate from individual behavior that makes him want to use or carry out an action. These findings are in accordance with the study conducted by Ren and Zhou (2023); Maharani and Usman (2021) who prove that there is a relationship between behavioral intention to use and the perceived benefits that are helped by attitude.

The results of the twelfth analysis found no relationship *attitude* which mediates the relationship between the influence of behavioral intention to use on perceived ease of use. The findings of the study carried out, this means that these three factors are not related to each other but are driven by other aspects. This study found that the behavior possessed by individuals does not make individuals have the perception of ease in using something *platform*, which finally gave rise to his intention to use it. Individuals will decide to use based on other factors such as modernity, effectiveness, efficiency, and so on The findings of this study contradict the study carried out by Ren and Zhou (2023) which stated that there was a link between attitude, behavioral intention and perceived ease of use. This is confirmed by research from Purbasari, *et al.* (2022) that the existence of these three variables can provide encouragement for individuals to make donations from *platform* Kitabisa.com.

The results of the thirteenth analysis explain that there is a positive relationship between *attitude* which mediates the relationship between *subjective norms* to *behavior intention to use.* This study found a relationship between these three variables in influencing individuals to use the platform Kitabisa.com. Individuals act based on the encouragement of other people, but themselves so that they can make donations voluntarily without being tempted by the desire to be recognized by others or without any coercion. Therefore, individuals act based on their own desires, which influences them to make donations at



Kitabisa.com. according to Farouk's study, *et al.* (2017); Suryaningsih, *et al.* (2023) explains the influence of subjective norms on behavioral intentions which is mediated by attitude.

# CONCLUSION

Religiosity does not moderate the impact between variables. This means that someone who gives charity is not seen in terms of things religiosity. Religiosity or religious values do not become an obstacle for people to continue to behave well. In reality, the behavior of people who appear to comply with religious norms does not always behave well or is in line with the religious values they adhere to. This research proves that it is not because of someone's good intentions just because of their religiosity, the world has facilitated many aspects through digitalization so that it can make it easier for everyone to pay zakat, give alms or donate. This study has limitations that need to be considered. First, the research sample is respondents in Palembang City. For further research, it is necessary to conduct research in other cities so that it can provide a broader description of usage platform ZIS at Kitabisa.com. Second, many of the research hypotheses have no relationship, so other variables are needed to conduct similar research with different factors.

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